

EXPRESSION OF INTEREST (including Pre-Qualification Requirements)

Supply of Drilling Operations and Maintenance for the Hibernia Platform

Reference: **WS# 2863409**

BIDS Categories: 0400

Issue Date: August 13th, 2015

Closing Date: September 3rd, 2015

Overview:

- Hibernia Management and Development Company Limited (HMDC), is in the process of pre-qualifying companies who can provide operations and maintenance services for its drilling units and supporting facilities on the Hibernia Platform which is located offshore Newfoundland and Labrador.
- Contractor shall provide all management, personnel, processes, materials, tools, equipment, applicable certifications and facilities as may be required to ensure all equipment covered by this pending Contract shall be fabricated and supplied to meet all statutory requirements, codes of practice and applicable specifications.
- Interested contractors may be subjected to quality audits and/or safety assessments for the purposes of validating programs and procedures
- The intention is to have this scope of work cover the requirements of the Hibernia Project*. For clarity, the scope of work includes not only the foregoing, but may include at HMDC's discretion, future work related to minor changes to the scope of work described herein, in which HMDC may engage onshore or offshore Newfoundland and Labrador, for oil and gas facilities.
- While not planned, it should be noted that the resulting RFP and contract may require inclusion of and/or extension to other operators in the area, project co-venturers, contractors and/or affiliated companies.
- For work related to the Hibernia Project*, HMDC supports providing opportunities to Canadian, and, in particular, Newfoundland and Labrador companies and individuals, on a commercially competitive basis. Contractors expressing interest in providing services or materials, if they are selected to bid, will be required to complete a Canada-Newfoundland and Labrador Benefits Questionnaire at the bid stage.
- HMDC encourage(s) the participation of members of designated groups, and corporations or cooperatives owned by them, in the supply of goods and services.

Supplier Diversity

Diverse Ownership (Completion of this section is voluntary)

A Diverse supplier is a business that is at least 51 % owned and controlled by a member(s) of one or more of the four designated groups identified in Canadian employment equity legislation:

- Women
- Aboriginal peoples
- Visible Minorities
- Persons with disabilities

Please indicate above which designated group(s) are applicable to your business.

Certification for Diverse Businesses

There are currently national certifying organizations that cover certification for businesses owned by:

- Aboriginal Peoples
- Visible Minorities
- Women

HMDC will continue to look for organizations that can provide certification support to businesses owned by persons with disabilities.

If you indicated that your business is owned by a member of a designated group, are you currently certified as a diverse-owned business? Yes No

Through which certifying organization is your business certified? _____

If you are a NL registered business and are not currently certified, would you be interested in learning more about certification? Yes No

DISCLAIMER: By registering your company in the vendor database, you are consenting to making your information available to the parties noted above.

NOTE: Registration in the database does not imply that a supplier or contractor is approved as a qualified supplier, nor does it indicate that a supplier or contractor is included on any tender or bid list for the supply of goods or services for which it has registered.

Scope of Work Overview:

The scope of work includes the operations and maintenance of the Hibernia Platform drilling rigs and supporting equipment as well as rig engineering and construction services:

Operations and Maintenance

- Contractor must demonstrate experience and unwavering commitment to perform work in a safe and environmentally friendly manner, meeting or exceeding HMDC's policies, procedures and regulatory requirements.
- Contractor will furnish qualified personnel with the required skills to operate and maintain the Hibernia Platform drilling units (one operating rig & one warm stacked) and supporting equipment.
- Contractor will be responsible for the management, operation and maintenance of the drilling units and associated equipment, including, but not limited to, provision of the necessary offshore personnel, logistics, warehousing, maintenance, certification and support.
- Contractor must demonstrate an understanding of operating integrated production/drilling platforms, and a willingness to work in a coordinated manner with associated topsides production team to ensure optimal and efficient operation of the overall facility.

Engineering and Construction

- Contractor will furnish qualified personnel (either in house or sub-contracted) that can provide Engineering, Project Management, Procurement, Construction & Commission services on an as needed basis.
- Contractor must demonstrate experience building, modifying or upgrading integrated drilling and production platforms.

Additionally, the selected contractor will be required to meet all Technical and Safety, Health, Environmental, and Security (SHE&S) specifications and safe work practices of HMDC and its affiliates as appropriate.

Minimum Technical Requirements:

Companies must have experience:

- Providing O&M services on integrated Drilling and Production facilities
- Operating in Arctic and/or Harsh environment
- Operating with ExxonMobil or other majors operators
- Providing rig engineering & construction services
- Drilling Extended Reach wells

Submission Requirements

Vendor submissions in response to this Expression of Interest (including pre-qualification) **must** include the aforementioned reference number (WS# 2863409) as well as the following information:

1. Completed HMDC Vendor SHE pre-qualification questionnaire. (Available through BIDS)
2. Information demonstrating qualification for the Scope of Work. (Detailed above)
3. Completed HMDC QA/QC drilling pre-qualification questionnaire. (Available through BIDS)
4. Completed technical questionnaire. (Available through BIDS)

4. Description of your experience operating under the benefits provisions of the Canada-Newfoundland and Labrador Atlantic Accord Implementation Acts and/or your experience with any similar regimes in other parts of Canada or internationally. At the RFP/ITT stage, bidders will be required to indicate how they comply with the above.

5. Please acknowledge that responsible management personnel have read, understand and will support requirements to comply with the following where applicable

- i) Section 45 of the Canada-Newfoundland and Labrador Atlantic Accord Implementation Act
- ii) The HSE Benefits Agreement and HSE Benefits Plan work requirements

The data submitted in response to the aforementioned questionnaires will be used to evaluate your company's ability (and those of your preferred sub-contractors / vendors where applicable) to perform these services:

It will focus primarily on:

- past safety performance
- minimum technical requirements (stated above)
- current capability & work-load
- personnel qualification & competency assurance program
- preventative maintenance and quality assurance program
- financial capacity

We will evaluate this data and develop a final group of vendors who will be asked to submit formal competitive bids. We reserve the right to make the final determination of which contractors will receive the Request for Proposals (RFP) or Invitation to Tender (ITT) and which contractor will be awarded the final contract.

This Expression of Interest (including pre-qualification) is not a pre-qualification of contractors for other HMDC work but is limited to the scope aforementioned. In addition, participation in this Expression of Interest (including pre-qualification), including any statements whether oral or written between HMDC and your company shall not create or be deemed to create any binding legal relationship or contract, or be construed to do so between HMDC and your company. Companies that are Invited to Tender will be given the opportunity to visit the Hibernia Platform during the bid process; potential bidders should consider local training requirements to travel offshore. All costs associated with the preparation of your response to the expression of interest and/or tender shall be at your expense.

Finally, it should be clearly understood that this Expression of Interest (including pre-qualification) may or may not result in the issuance of an RFP/ITT and may or may not result in the award of a contract. Further, it should be clearly understood that if you respond to this Expression of Interest (including pre-qualification) and your company is selected to be on the bidders list that your company name and contact information may be posted on public websites. Similarly, if you are selected for award, the same information may also be posted indicating that the work has been awarded to your company.

* It should be assumed that the Hibernia Project includes, but is not limited to, current and planned Hibernia and Hibernia Southern Extension operations as well as future development on behalf of Hibernia (operated by Hibernia Management and Development Company Ltd.) and/or Hibernia Southern Extension participants (operated by ExxonMobil Canada Properties).

Responses must be submitted electronically by the closing date, to the HMDC e-mail address noted below:

Hibernia Management and Development Company Ltd.

Attention: Peter Ronayne / Greg Smyth

peter.f.ronayne@exxonmobil.com & Gregory.F.Smyth@exxonmobil.com

Phone: (709) 709-778-7515

Finally, potential vendors, if they have not already done so, should registers with BIDS at either of the following:

Newfoundland and Labrador

Phone: (709) 738 6500

1-800-397-0393

Fax: (709) 738 7015

E-mail: bids@nfld.net